

ERIC RUSCHEINSKI

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Information Technology Executive, CIO / CISO

Drives global business impact through enterprise innovation and uncompromising cybersecurity leadership.

Technology executive with 20+ years of progressive leadership driving enterprise transformation across government contracting, federal services, global media, and private equity. Scales organizations through hyper-growth, M&A integration, and international expansion, managing budgets exceeding \$50M and teams spanning 5 continents. Stands up governance models and constructs cybersecurity frameworks that strengthen compliance while accelerating revenue growth. Consistently delivers high ROI by unifying fragmented systems, negotiating multimillion-dollar vendor savings, and positioning organizations for sustained market leadership.

CORE COMPETENCIES

Executive Leadership | Technology Strategy & Innovation | Cybersecurity & Risk Governance | Enterprise Transformation | Global Operations | Digital Transformation | Private Equity Value Creation | Data Governance & Compliance | Investor Relations | Data, Analytics & AI Enablement | Vendor & Partner Management | Talent & Culture Development

SELECTED CAREER HIGHLIGHTS

Global Footprint Creation: Expanded AOL's global market presence by launching 130+ localized portals and digital platforms across 38 countries in 17 months. Mobilized teams to coordinate development, translation, media content, marketing, infrastructure, and ISP partnerships, embedding AOL content on 90% of HP laptops sold globally.

Private Equity Partnership: Supported investors across carve-outs, integrations, and portfolio optimization, re-architecting ERP and cloud environments under tight transition service agreement deadlines, and delivering cost, speed, and scalability outcomes that positioned companies for high-value exit.

Technology Overhaul: Championed enterprise ERP and CRM transformation during Peraton's carve-out, completing full re-architecture and deployment within 12 months by migrating to SaaS platforms and embedding zero-trust security framework; honored with multiple awards for innovation and operational excellence.

Talent Strategy: Engineered 2 full CIO organizations from ground up during high-pressure carve-outs at Peraton and CRGT, hiring across all functions within 6 months and sustaining zero attrition for 24 months.

PROFESSIONAL EXPERIENCE

AKIMA – Herndon, VA

2023 – 2025

\$2B global enterprise providing IT, engineering, logistics, and mission support services to the U.S. federal government.

Chief Information Officer

Shaped enterprise technology strategy, digital security, and data governance while consolidating IT functions, modernizing enterprise systems, and migrating from homegrown platforms to SaaS solutions. Managed \$50M budget and team of 46 to design and deploy secure, cloud-based infrastructure supporting ERP, EPM, CRM, and CMS systems, driving scalability, efficiency, and cyber compliance for international growth.

- Built Akima's first standalone CISO organization, recruiting and staffing cybersecurity leadership, establishing enterprise policies, and embedding governance across all operating companies.
- Redesigned enterprise IT landscape by consolidating fragmented systems across 70+ subsidiaries and securing CEO investment in best-in-class SaaS solutions for contracts (TechnoMile), growth (Salesforce, Rohirrim), IT (Mulesoft, Palo Alto), HR (ICIMS), and accounting (Concur).
- Saved ~\$2M within first 6 months by negotiating with technology vendors to consolidate annual licensing and replace outdated platforms with cost-efficient, scalable alternatives.
- Earned ISO 20000 and ISO 27000 certifications to support client programs and government contracts, improving compliance posture and market competitiveness.
- Achieved near-perfect 103/100 score in 4-month DIBCAC HIGH audit, positioning Akima to be among the first government contractors to earn CMMC 2.0 certification in 2025.

PERATON – Herndon, VA**2017 – 2023***\$7B government contractor delivering IT services and mission support to 20K employees worldwide.***Vice President of Enterprise Applications & Analytics**

Steered enterprise applications, analytics, and IT strategy for \$50M annual budget and 40-person team. Built applications and analytics function from ground up during Peraton's carve-out and rapid growth from \$700M, 2K-employee start-up into \$7B enterprise with 20K staff. Partnered directly with private equity sponsors to deliver scalable IT operating model, report on value-creation metrics, and execute post-acquisition integrations under aggressive timelines.

- Integrated \$3B Lockheed acquisition, consolidated technology across 8 business units within 6 months, driving scalable digital transformation.
- Operated 23% below prior on-premise expense targets by shifting to cloud-based, policy-driven delivery model.
- Lowered IT costs to 2.23% of operating expense (vs. 4.1% market), 2.02% of revenue (vs. 3.8% market), and \$6,277 per employee (vs. \$8,631 market).
- Reduced operational headcount by 35%, holding IT staff to 1.85% of total workforce vs. 3% industry benchmark.
- Secured \$10M to consolidate 4 cloud providers and 10 legacy analytic engines into single global platform within 9 months.

SALIENT CRGT – Fairfax, VA**2012 – 2017***\$750M IT services and consulting government contractor with 195 global locations.***Senior Director of IT, Deputy CIO**

Established internal IT department following \$40M carve-out, transitioning from fully outsourced model to in-house capability. Directed enterprise technology operations, infrastructure, security, and compliance programs with \$20M budget and 15 staff, supporting tenfold organizational growth. Authority expanded to include facilities, quality assurance, and FSO functions while guiding integration of 5 acquisitions and maintaining global operations across 6 countries.

- Directed technology operations through multiple PE-driven acquisitions, aligning infrastructure and governance with ambitious growth objectives.
- Achieved ISO 20000/27000 certifications and NIST 800-171 compliance by instituting 25+ enterprise IT policies and procedures that formalized governance across global operations.
- Developed unified threat management and workforce training that safeguarded 3 data centers, and 20+ offices.

TANTUS TECHNOLOGIES – Washington, DC Metro**2009 – 2012***Federal contractor supporting civilian agencies with enterprise technology, compliance, and program management.***Director of IT**

Recruited to establish formal Privacy Program Management Office for FAA following major data breach and design business case for creating Tantus' first internal IT department. Built and scaled IT operations, infrastructure, applications, and security to support 200+ employees. Launched FAA EPMO under CIO with program managers, engineers, and security SMEs to strengthen compliance across 16 lines of business.

- Fueled 75% corporate growth by overhauling HR, finance, helpdesk, and telecom environments, replacing fragmented systems with enterprise-class platforms and redundant infrastructure.
- Secured ISO and CMMI certifications by formalizing IT governance and standing up CMMI Capability Level II PMO.

AOL – Dulles, VA**2007 – 2009***Global media and technology company pursuing new international markets during this period.***International Program Director**

Recruited to establish first Enterprise Program Management Office (EPMO) to support AOL's International Product Deployment organization and lead global expansion. Managed \$250M Hewlett-Packard contract tied to worldwide laptop distribution while hiring and leading team of 10 supported by matrixed team across 5 continents.

- Drove international brand expansion through large-scale digital launches and strategic partnerships.
- Created AOL's first international enterprise PMO, standardizing roadmaps and operating models to sustain expansion.

EDUCATION & CREDENTIALS**MS and BS, Accounting Information Systems – Virginia Tech, Blacksburg, VA**

Project Management Professional – Project Management Institute

Certified Information Privacy Professional (CIPP/US) – IAPP

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